

**Tiger Logistics (India) Limited Q1FY19 PAT ₹23 Million**

**Revenue grew by 6% to Rs. 732 Mn  
EBITDA stood at Rs. 38 Mn, margin of 5.16%**

**August 16, 2018, New Delhi** - Tiger Logistics (India) Limited, a leading Third-party player with specialization in International Logistics handling import and export of Cargos and Projects announced its Un-audited financial results for the Quarter ended 30<sup>th</sup> June, 2018.

**Financial Highlights:**

Particulars (Rs. Million)	Q1FY19	Q1FY18	YoY%	FY18
Revenue from Operations	732	691	6.0%	324
EBITDA	38	32	16.9%	19
<b>EBITDA Margin</b>	<b>5.16%</b>	<b>4.68%</b>	<b>48 Bps</b>	<b>5.84%</b>
PAT	23	20	16.8%	11
<b>PAT Margin</b>	<b>3.12%</b>	<b>2.83%</b>	<b>29 Bps</b>	<b>3.50%</b>

**Quarter ended June 30, 2018**

Total revenue increased by 6% to Rs. 732 million from Rs. 691 million for the same period last year. EBITDA stood at Rs. 38 million from Rs. 32 million for Q1FY19 with EBITDA margin stood at 5.16%, improvement of 48 Bps YoY. PAT grew by 17% to Rs. 23 million from Rs. 20 million.

TEU's (Twenty Feet Unit's) for Q1FY19 stood at 20,152 TEU growth of 69% compared to the same period last year.

For Q1FY19, Commodities contributed highest in terms of total revenue composition at 31%, followed by Automobiles at 30%, Projects at 10% and Others at 29%.

Top 5 customers of the business contributed 20% of total revenue.

Multi modal segment contributed highest at 83% of total revenue, followed by CHA at 10% and Transportation at 7% for the quarter.

**Commenting on the performance Mr. Harpreet Singh Malhotra, CMD said:**

“The recent government rollout of increase in maximum loading capacity of heavy vehicles including trucks by 20-25% will lead to cut in freight costs and fasten movement of goods on highways. We believe the new norms are a move in a right direction and will improve the efficiency of commercial transport in the country thus benefitting our sector.

The transition to GST and e way bills has led to reduction in time wastage and harassment at interstate borders which will further bring operational efficiency giving us better margins.

Healthy growth in key segments for India in exports is helping us to grow our International logistic business. Our partnerships with USA based Falcon and Compass is progressing well and have started yielding results.”

**About Tiger Logistics (India) Ltd.**

Tiger Logistics (India) Ltd is a leading Third party logistics player with specialization in International Logistics handling import and export of Cargos and Projects. It has a very strong base of approx. 50 agents and partners all over the world. Its competitive edge lies in its Asset Light Model and providing one-stop solution to Customers for International Trades. Company provides logistics services across varied sectors thereby hedging its risk during downturns in economic cycle. The Company’s shares are listed on BSE. For more information, please visit the company website [www.tigerlogistics.in](http://www.tigerlogistics.in)

**Safe Harbor Statement:**

*Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*

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